

Grants Pass Golf Club
Minutes
Pro & House Committee Meeting
Aug 9, 2010

Attending: Andy Dalisa, Kevin DeForest, Terry Nelson, Daryl Boehm, Tom Jarvis and Matt Reams

The meeting was opened at 3:30 PM. Since the July meeting had been canceled the results of the monthly audits of the Pro Shop, Clubhouse and restaurant operations for both June and July were discussed.

The highlights of the meeting are as follows:

- Public and guest revenue continue to fall short of budget.
- The expected year end results for GPGC estimated by the DoG is that we will miss our financial plan by \$25K - \$35K.
- The committee asked why are we not trying to make up the difference in revenue with more public play. Matt's answer is that he is confused about the amount of public play the members want and has kept the greens fees high.
- The committee made the point that missing the financial plan is not an acceptable course of action – especially - when it appears that it was avoidable by simply lowering the public greens fees.
- Committee recommended immediately lowering the greens fees to afternoon or twilight levels.
- A. Dalisa would provide an update of the local afternoon rates by Monday, Aug 9.

In order to allow enough time for Matt to assemble the various data for the monthly audits we agreed to change the date for the monthly P&H committee meeting to the third Thursday of the month at 3:30 PM. The next meeting will be: Sept 16, 2020.

The meeting was adjourned at 4:30 PM.

