

GRANTS PASS GOLF CLUB
MEMBERSHIP COMMITTEE MEETING MINUTES
3:30 PM – 3/4/11

MEMBERS PRESENT: Jon Robinson, Matt Reams, Cindy Nelson, Pat Tyler, Tom Vogel , Susie Frey, Ed Preisendorfer, Janie Kelly, LaVone Kirkwood, Judy Ano

MEMBERS ABSENT: Jim Dalton

- The committee reviewed a request from a member (D.C.) to forfeit his membership for health reasons. The committee recommended that the Board grant this forfeiture with the understanding that all pro shop charges are paid in full and dues are paid now through the month of May, 2011.
- The committee reviewed a request from a member (D.C.) to forfeit his membership for health reasons. The committee recommends to the Board of Directors to accept this membership in forfeiture consistent with the terms provided in the committee's new proposed policy as follows:
 - The club shall consider the petition for forfeiture as of the 1st day of the month following the written request provided all dues and fees are current (March 1st).
 - The actual forfeiture would be accepted 3 calendar months from the referenced date provided all dues and fees are current (May 31st).
 - Forfeiting member would not be eligible to re-enter as a stock holding member for a minimum period one year following the date of forfeiture (June 1, 2012).
 - The newly developed "Member Forfeiture" policy was reviewed and modified. This final revision will be forwarded to the Board for their approval, desired modifications, legal review and adoption.
 - In order to organize and stabilize sales and eventually re-establish a consistent value for memberships there was a discussion around the desire to move toward developing a single "point of sale" by the club for all memberships that are for sale by both current members desiring to sell and those now owned by the club. It was recognized that this would call for the need to secure legal counsel as well as a bylaws revision.
 - Revised the "New Member Profile" form and continued discussion around incorporating new members into the club culture during their first 90 days. Agreed upon strategies were:
 - ✓ Membership Committee Chair following up the "New Member Welcome Letter" with a phone call to seek authorization to distribute a profile of them to members of the Membership Committee. This is intended to result in invitations to audit a committee, play golf and/or to join the club's sub groups such as the various Women's and Men's clubs.
 - ✓ Assure a picture is taken (with new member's permission) to be include on the website and incorporated into a Monday memo.
 - ✓ Invite new member to be our guest at a "member dinner" within the first 90 days. The member would be introduced to the membership with a brief bio.
 - ✓ Develop a DVD to give to new members to facilitate individualized orientations that can be viewed at their leisure.
 - Began the process of developing a Five Year Plan for the Membership Committee.
 - Judy announced that the new Member's Book is scheduled to be delivered on 3/9/11.
 - Agreed to change the Membership Committee meeting time and day to the last Friday of each month at 3 pm.
 - Reviewed one new member – Jerry Brown who bought his membership from the Kruse family.

- It was recognized that the club now has 39 memberships owned by the club and 5 memberships for sale from current paying memberships.
- **Matt reviewed:**
 - The beginning of the phase in for the new computer system;
 - The new logo and its associated launch;
 - Progress on securing and finalizing contracts with new and existing reciprocal clubs

- The meeting adjourned at 5:30 pm. The next meeting is scheduled for 3:00 pm on March 25, 2011.

Respectfully submitted,
Cindy Nelson, Membership Committee Chair