

Grants Pass Golf Club
Minutes
Pro & House Committee Meeting
May 6, 2010

Attending: Daryl Boehm, Andy Dalisa, Kevin DeForest, Terry Nelson and Tom Jarvis

The meeting was opened at 3:35 PM. The charter for the Pro & House committee has been revised to be consistent with the new position of Director of Golf. The revised charter identifies the Pro & House responsibilities that are owned by the committee and those that are owned by the DoG and his staff. The revised charter will be submitted to the members of the Board of Directors on May 5, 2010. We request that the Board approve these changes to our Policies & Procedures by a vote at this meeting.

The committee completed their first monthly audits of the Pro Shop, clubhouse and restaurant. Checklists have been developed to provide a standard review procedure that will be used each month. The results of the audits were discussed at the last Pro & House committee meeting on May 6, 2010. The highlights for Pro Shop operations are:

- Guest rounds down by 25% and revenue down by 43%.
- Public rounds up by 224% and revenue up by 42% due to winter special rates.
- Public greens fees (individuals) have been increased from \$36 w/cart to \$54 weekdays and \$62 weekends. Still have special rate for foursomes (four rounds for price of three).
- Merchandise revenue and inventories close to plan.

The highlights of the findings for the clubhouse and restaurant are:

- Exterior doors need repair and replacement.
- Parking area needs to be restriped.
- Gutters need to be cleaned out around clubhouse.
- Leaking gutter fixed.

For questions or comments about the audits contact A. Dalisa & K. DeForest for pro shop and T. Nelson and D. Boehm for clubhouse and restaurant. The checklists and audits will be available in the minutes from the May 6, 2010 Pro & House committee meeting.